Innovation Procurement and H2020 support

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Innovation Procurement:
- Procurement of R&D services to tackle specific public needs when solutions are not yet on the market (PCP)
- Procurement of solutions new to the market where the public sector acts as first customer (PPI)
Investing in innovation procurement = Investing in growth and jobs

- Public procurement accounts for some 2400 €Bn/year (nearly 20% of GDP) in Europe

- Majority of procurement budget in EU is spent at regional level

- Innovation Procurement: win-win situation
  - Modern and efficient public services
  - More competitive European companies
Why European cooperation on PCP-PPI?

- **Speed up public sector modernisation** – improve quality and efficiency of public services with breakthrough solutions

- **Get better value for money through cooperation** - enable public sector around Europe to share cost + experience to buy new solutions that can respond to concrete public needs

- **Address issues of common interest together** – e.g. where interoperability and coherence of solutions across borders, pooling of resources or market defragmentation is required

- **Create growth and jobs in Europe** – help innovators bring European R&D to the market (the majority of R&D in H2020 funded PCPs should take place in Europe, ltd set of first test products can be bought in the PPI from companies in the PCP)
Progress PCP implementation
Learn from first movers

Awareness Raising
Exploring possibilities

Framework identified
Working on framework and/or pilots in preparation
Pilots started

2007

- Malta
- Denmark
- Lithuania
- Ireland
- Norway
- Sweden
- Spain
- Netherlands
- UK

- Bulgaria
- Latvia
- Estonia
- Finland
- Belgium

- Slovakia
- Cyprus
- Romania
- Sweden
- Germany
- Austria
- Italy
- Finland

- France
- Greece
- Poland
- Spain
- Portugal
- Denmark
- Germany
- Austria

- Luxembourg
- Czech Republic
- Portugal

- Switzerland
- Hungary
- Norway
- Iceland
- Ireland

2015

- Malta
- Latvia
- Lithuania
- Poland
- Finland
- Sweden
- UK

- Bulgaria
- Cyprus
- Romania
- Ireland
- Netherlands

- Slovenia
- Finland
- Spain
- Norway

- Luxembourg
- Iceland
- Czech Republic
- Greece
- Denmark
- Belgium

- Switzerland
- Hungary
- Portugal
- France
- Germany
- Austria

- Estonia
- Slovakia
11 out of 13 FP7 funded PCPs have awarded contracts by now
- SILVER (Robotics for elderly care)
- CHARM (Traffic management)
- PRACE 3IP (Energy efficient supercomputing)
- SMART@FIRE (Smart protective equipment for fire fighters)
- PREFORMA (Long term digital preservation)
- DECIPHER (Mobile health services)
- Human Brain Project (High Performance Computing for brain simulation)
- V-CON (Virtual construction of road infrastructure)
- Cloud for Europe (Cloud computing for governments)
- Thalea (Telemedicine for intensive care unit patients at increased risk)
- IMAILE (Personalised e-learning solutions)

HBP PCP doesn't result from a PCP call. HBP decided itself to use PCP under its subcontracting activities.

Contracts awarded
- Tender docs downloaded typically between 50 to 300 times
- Nr of offers received typically between 10-34 (4-7 for specialised/low budget PCPs)
- 75 contracts awarded in total (126 companies/universities involved)
Data collected so far

- **Opening route-to-market for new players/SMEs**
  - 71% of contracts won by SMEs (SME lead bidder, bidding alone or with partners)
  - Compared to 29% in public procurements across Europe
  
  Mostly small young SMEs: 27% below 10 people, 60% below 50 people, 49,5% less than 10 years old

- **Joint procurement stimulates cross-border company growth**
  - 31% of contracts won by bidders that are not from a country of any of the procurers in the buyers group (e.g. DE company working for UK+NL procurers)
  - Compared to 1,26% in public procurements across Europe (also in national PCPs)

- **Relevance to universities & bringing scientific results to market**
  - 32% of winning contracts have university/R&D center partner in consortium
  - Winning SMEs are also often university start-ups

- **Encouraging commercialisation – budget efficiency**
  - Bidders offered ~ 50% price reduction on R&D cost (market beyond procurers)
  - PCPs can get twice as much R&D done for same budget as R&I action

- **Creating growth and jobs in Europe**
  - 97,5% of bidders do 100% of R&D in Europe
  
  (2 have committed to do minimum 68% resp. 85% of R&D in Europe)
Still companies out there that don't know about these contract opportunities. Who can help promote such upcoming call for tenders in their countries?

Overview on-going projects: http://ec.europa.eu/digital-agenda/en/eu-funded-projects
Objectives of the study on Quantifying the impact of PCP in Europe

• Quantify the **economic impact** of pre-commercial procurement (PCP) in Europe, **compared** to other procurement approaches, based on detailed information from public procurers and awardees collected through questionnaires

  >> **analyze whether and how much the impacts observed in PCPs (panel 1) differ from the impacts observed in the panels 2 (R&D services contracts) and 3 (mixed R&D services and supply contracts) of the control group of procurements**

• Provide a series of **recommendations** for new actions to be undertaken at EU level and at national level to encourage the use of PCP and improve the link with potential follow-up public procurement of innovation (PPI).
Findings of the Study on the impact of PCP

Improvements in the quality and/or efficiency of the public services achieved by deploying the innovative solutions developed as a result of the PCP;

- *Increase in quality and decrease in prices of products resulting from the highly competitive multi-sourcing, phased procurement approach that distinguishes PCP from other procurement approaches;*

Reduction in the risk of failure in large scale follow-up PPI procurements

Increase in the efficiency of R&D expenditures;

Speeding up time-to-market for firms and facilitating the access of SMEs to the procurement market;

- *Attracting financial investors to Europe;*

*Increased interoperability / impact on standardization / reduction of supplier lock-in;*

- *Impacts on competition structure in the market;*

Increased exploitation of IPRs and R&D results in general.
Examples of on-going EU funded Innovation Procurements
Overview EU funded projects doing **PCPs (FP7)**


### HEALTH AGEING
- **SILVER (PCP)**
  - Robotics ageing well
- **THALEA (PCP)**
  - Tele-detection/care of ICU patients
- **DECIPHER (PCP)**
  - Services mobile health data

### TRANSPORT
- **CHARM (PCP)**
  - Traffic Management
- **V-CON (PCP)**
  - Virtual road infrastructure modelling

### SUSTAINABILITY
- **PRACE 3IP (PCP)**
  - High Performance Computing

### E-GOV
- **NYMPHA-MD (PCP)**
  - Mental care for bipolar disorders
- **UNWIRED-HEALTH (PCP)**
  - Mobile care for vaccination & heart failure
- **PREFORMA (PCP)**
  - Long term digital preservation

### EDUCATION
- **IMAILE (PCP)**
  - Personalised learning needs

### SAFETY
- **SMART@FIRE (PCP)**
  - Smart Textiles ICT for fire fighters

### OTHER
- **THALEA (PCP)**
  - Human Brain project
- **PCP on supercomputing/brain modelling**
Overview EU funded projects doing PPIs (CIP)


### HEALTH AGEING
- **HAPPI (PPI)**
  - Healthy Ageing
- **STOP AND GO (PPI)**
  - Telecare for elderly with multiple conditions
- **ECOQUIP & LCB-HEALTHCARE (PPI)**
  - Low carbon healthcare

### TRANSPORT
- **FIRED-UP (PPI)**
  - Vehicles Fire Fighters
- **SYNCRO (PPI)**
  - Smart roads communication

### SUSTAINABILITY
- **PRO-LITE (PPI)**
  - Cities/Metro Lighting
- **INNOBOOSTER (PPI)**
  - Office Furniture & Lighting
- **PROBIS (PPI)**
  - Sustainable construction
- **SPEA (PPI)**
  - Sustainable buildings
- **INNOBUILD (PPI)**
  - Sustainable buildings
- **INNOCAT (PPI)**
  - Sustainable catering
- **PAPIRUS (PPI)**
  - Sustainable construction
### HEALTH AGEING
- SAEPP (preparing PCP) - Ambulance ICT
- C4BI (networking) - Cities on healthcare
- PRO4VIP (preparing PCP) - ICT for Visually impaired
- EPP-eHealth (preparing PCP/PPI) - Cities on e-health
- INSPIRE (Training PCP, link with VC) - E-health procurers

### TRANSPORT
- P4ITS (Preparing PPI) - Intelligent Transport Systems
- TRANSFORM (Networking) - City/Regional transport

### ICT
- PICSE (Preparing PCP/PPI) - Cloud computing research cloud
- COMPLETE (Preparing PPI) - Photonics broadband

### SUSTAINABILITY
- WATER PIPP - Water procurers
- EURECA (prep PPI) - Green data centers
- GREENS (prep PPI) - Energy agencies – CO2
- CEPPI 2 (prep PPI) - Cities – energy consumption
- SPP regions (capacity building) - PPI – sustainability
- InnProBio Forum (capacity building) - PPI – bio based products
- BRODISE - Cities brown field decontamination
- PPI4WASTE -
IMAILE procurers are: Halmstads Kommune (SE) and Alexandersson University Institute Varberg (SE), University of Magdeburg (DE), Municipality of Konevesi (FI), City Council Viladecans (ES).
Other partners: Region Saxony Anhalt (DE), Oulu IT Center of Excellence (FI), INOVAMAIS (PT), ENTER (Austria), INOVA Eszak-Alfold Regional Development and Innovation Agency (HU)

The IMAILE PCP will focus on new technologies and services for e-learning which address the challenge of providing the next generation of Personal Learning Environments (PLE) for primary and secondary school. This should address students within the topics of Science, Math and Technology, support different learning styles in an individualized way and be accessible from any device including to bring your own device (BYOD).
Examples EU funded transnational PCPs
Telemedicine for ICU-patients at increased risk

Through the THALEA project, 5 hospitals from Germany, Netherlands, Spain, Belgium and Finland will initiate a joint Pre-Commercial Procurement focusing on getting a highly interoperable telemedicine-platform developed for detection of Intensive Care Unit -patients at increased risk.
Example transnational PPI Elderly Care

STOP AND GO contains 6 procurers: Regional Health Agency Campania (IT), Health agency province Catanzaro (IT), Health agency Rome (IT), Eastern Cheshire Clinical Commissioning Group (UK), Health procurement agency/Junta de Andalucia (ES), Gemeente Helmond (NL)

The €17,2M PPI aims to trigger the market to deliver ICT based telecare services that enable to care for frail elderly that suffer from multiple conditions at the same time such as heart failure, diabetes, etc.

Project Timing: April 2014 (36 months)
Value PPI: € 17,2M
website: stopandgoproject.eu
PRO4VIP is a coordinating and networking project with partners: Agència de Qualitat i Avaluació Sanitàries de Catalunya - AQuAS (ES), Barcelona Macula Foundation research for vision - BMF (ES), UCLPartners (UK), Berufsförderungswerk - BWF (DE), Rittmeyer regional institute for the deaf - RITT (IT), University Salerno - US (IT), Friuli Venezia Giulia region - FVG (IT), Trieste AREA (IT), European Blind Union - EBU (FR), ECRIN European Research Infrastructure Network (FR), ZENIT (DE)

Low vision is globally increasing as a result of the ageing world population. The PRO4VIP network brings together healthcare procurers that aim to develop a joint innovation procurement roadmap for novel cost-effective ICT-based assistive technologies for visually impaired people and clinical tools that help physicians with the early detection of such conditions.
Examples EU funded network of procurers

eHealth domain

SAEPP is a coordinating and networking project with partners: NHS Commercial Solutions (UK), Ambulance Today (UK), University Medical Center Groningen - UMCG (NL), Falck (DK), Region Zealand (DK), INEM (PT), South Karelia Central Hospital (FI), BITECIC (UK), South East Coast Ambulance Service (UK), Yorkshire Ambulance Service (UK), Royal College of Art (UK), University of Sheffield (UK), University of West England (UK), Fibico (ES), TECNALIA (ES), Saimaa university of applied sciences (FI), Lappeenranta university of technology (FI)

The SAEPP network of ambulance procurers and users is preparing the ground for a PCP to develop an ICT-equipped ambulance of the future that enables a shift from a vehicles that services as a means of urgent transport to an on-board mobile treatment space. The objective of the ambulance redesign is to enable pre-hospital care in order to avoid unnecessary hospital admissions and the associated patient distress and hospital costs.
• Importance concrete procurement need
  • Surveys: what companies need = customer requirements. No use to do PCP/PPI for the fun of funding innovation.

• Importance preparatory work
  • Still R&D needed? Need to compare competing solution approaches. No test proof yet whether any can meet procurement need. (PCP)
  • Already solutions near or on the market. No R&D but perhaps still close-to-market adaptation/integration/scaling up needed. (PPI)

• Importance of open market consultation
• Importance of defining IPR conditions up front in call for tender
• Importance of wide promotion of call for tender
• Learn from others – no need to reinvent the wheel
New 2014 public procurement directives: legal basis for PCP strengthened, legal basis for joint cross-border procurement
  - joint cross-border procurements for PCP and PPI exist now (reuse templates!)
2014 revision State aid rules for R&D&I: confirmation that PCP is not considered State aid if implemented correctly

H2020: PCP/PPI instrument addresses key issues of pilot projects
  - More flexible implementation of payment of suppliers
  - VAT eligible cost: better leveraging out VAT differences across EU countries
  - Sole participants also become possible
  - Model PCP/PPI tender documents
  - Synergies between H2020 and new structural funds (ESIF)
  - Especially for PPIs also: Large scale testing 'optional' in H2020
H2020 support to Innovation Procurement in 2016-2017

PCP/PPI Actions + Coordination and Support Actions (CSAs)
Forms of support

- Coordination and Support Actions (100% funding rate):
  - Support only coordination activities e.g. preparation of a PCP or PPI by a group of procurers (identifying common challenges, open market consultation with industry before initiating a concrete PCP or PPI etc)
  - CSAs do not provide EU co-financing for an actual PCP or PPI procurement

- PCP Actions (90% funding rate):
  - Provide EU co-financing for an actual PCP procurement (one joint PCP procurement per action) + for related coordination and networking activities (e.g. to prepare, manage and follow-up the PCP call for tender)

- PPI Actions (35% funding rate):
  - Provide EU co-financing for an actual PPI procurement (one joint PPI procurement per action) + for related coordination and networking activities (e.g. to prepare, manage and follow-up the PPI call for tender)

! New !
Minimum 3 independent participants from 3 different MS or AC, of which minimum 2 public procurers (buyers group) from 2 different MS or AC

In addition, other entities can also participate
- In buyers group: also private/NGO procurers providing services of public interest
- In coordination/networking activities: any private/public type of entity (e.g. experts, end-users, certification bodies that assist procurers) that has no conflict of interest (no potential suppliers of solutions for the PCP/PPI)

Public procurers are contracting authorities or contracting entities as defined by the EU public procurement directives

MS = Member States
AC = Countries Associated to Horizon 2020
PCP and PPI actions - Role different actors

- **Buyers group**
  - Beneficiaries that provide the financial commitments for the PCP or PPI.
  - Min 2 public procurers from 2 different Member States or associated countries
  - Shall represent the demand side for the innovations, a critical mass of procurers that can trigger wide implementation of the innovations, shall aim for ambitious quality/efficiency improvements in area of public interest.

- **Lead procurer**
  - Public procurer in project appointed by the buyers group to lead and coordinate the PCP or PPI. Can be part of buyers group or not.

- **Subcontractors**
  - Successful tenderers, selected by the buyers group & lead procurer as result of the PCP or PPI call for tender, to provide the R&D services (PCP) or innovative solutions (PPI).
  - They do 'NOT' enter the grant agreement with the EC.
In the proposal, the consortium shall already identify

- **A concrete 'common challenge' on which the PCP/PPI will focus** (e.g. new solution needed to improve energy efficiency of data centres)
- **KPIs (targeted quality/efficiency improvements) for the PCP/PPI** (e.g. target is energy efficiency improvement of min 30%)
- **Illustrating how this challenge fits in the innovation strategy / plans of the participating procurers that require innovative solutions** (e.g. city procurer a/b/x aims to upgrade x/y/z data centres by 2018)
- Requested budget per participant and plan for preparing and executing the procurement + for the coordination and networking activities

**Attractive success rates for proposers**
PCP and PPI actions - Eligible activities

- **Preparation stage**
  - Preparation of one joint PCP or PPI procurement per action
    - Open market consultation / verification of market readiness to meet procurement need
  - Outcome
    - Agreed common tender specifications + Joint procurement agreement
    - Confirmation of availability of financial commitments to start PCP/PPI

- **Execution stage**
  - Joint procurement of the R&D services (PCP) or innovative solutions (PPI)
  - Follow-up of suppliers and validation of results
    - PCP: Validation/comparison of the performance of the competing PCP solutions against jointly defined criteria in real-life operational conditions
    - PPI: Evaluation of results of deploying and operating the procured solutions in real-life operating conditions
  - Dissemination/exploitation of results

Other coordination/networking activities relevant to the action (e.g. preparation of follow-up PPI, contribution to standardisation / regulation / certification)
Reimbursement rate direct costs: Max 90% respectively 35% of eligible costs for PCP respectively PPI actions

- Eligible direct costs to carry out eligible activities defined in WP include:
  - Price of the R&D services (PCP) or innovative solutions (PPI) procured (if procurement conducted in compliance with requirements in Annex E WP)
  - Eligible coordination and networking activities
  - May include in-kind contributions (e.g. third parties putting resources at disposal of beneficiaries e.g. for testing of solutions)
  - VAT is an eligible cost unless for beneficiaries that can deduct it

- Requested reimbursement for coordination and networking activities can comprise max 30% (for PCP) / max 50% (for PPI) of total requested grant

Plus 25% for indirect costs. But, no indirect costs on the price of the PCP/PPI procurement or on 3rd party resources not used at the beneficiary premises

Pre-financing: Yes, 1st pre-financing at start project for costs for preparation stage, 2nd pre-financing before execution stage for rest of costs (incl. call for tender)
OVERVIEW UPCOMING H2020 CALLS ON INNOVATION PROCUREMENT (PCP+PPI) IN 2016-2017
2016 (~40 M€)

PCP actions
- E-health: 18 M€ (PM-12)
- ICT based solutions for any area of public interest: 4 M€ (ICT-34)
- Earth observation: 3 M€ (EO-2)

PPI actions
- ICTs Ageing: 10,5M€ (PM-13)

CSA actions
- Urban transport deployment: 2M€ (MG-4.4)
- Climate – environment- raw materials - resource efficiency: part of larger call (SC5-27)
- Civil protection: 1,5M€ (2-DRS)

2017 (~84 M€)

PCP actions
- Robotics smart cities: 7 M€ (ICT-27(d))
- Soil decontamination: 5 M€ (SC5-26)
- Broadband coms security: 10 M€ (4-DRS)
- Forensics: 10 M€ (9-FCT)
- Border control: 10 M€ (13-BES)

PPI actions
- E-health standards: 8,26 M€ (PM-19)
- Supercomputing: 26 M€ (EINFRA-21)
- Energy efficiency: part of larger call (EE-19)

CSA actions
- Competence centers & procurer networks any area preparing PCP/PPIs: 4 M€ (ICT-33)

PCP actions: co-finance (90%) actual procurement cost for joint PCPs + coordination costs
PPI actions: co-finance (35%) actual procurement cost for joint PPIs + coordination costs
CSA actions: co-finance (100%) only coordination costs e.g. procurer networks preparing future PCPs/PPIs
Calls for PCP actions

- **Health Work program**
  - PM-12: E-health innovation in empowering the patient (€ 18M; 16 Feb 2016)

- **ICT Work Program**
  - ICT-34: Open to ICT based solutions for any area of public interest (€ 4M; 12 Apr 2016)

- **Space Work program**
  - EO-2: Downstream earth observation services for public sector (€ 3M; 3 Mar 2016)

- **Climate Work program**
  - SC5-26: Soil decontamination (€ 5M; 7 Mar 2017)

- **Security Work Program**
  - 4-DRS: Broadband communication systems for disaster resilience (€ 10M; 24 Aug 2017)
  - 9-FCT: Forensic tools/techniques for fight against crime/terrorism (€ 10M; 24 Aug 2017)
  - 13-BES: Next generation info systems for border/external security (€ 10M; 24 Aug 2017)
Calls for PPI actions

Call deadlines in red

- **Health Work program**
  - PM-13: Deployment of ICT solutions for active/healthy ageing (€ 10.5M; 16 Feb 2016)

- **Research infrastructure Work Program**
  - EINFRA-21: Deploying innovative High Performance computing systems – platform driven e-infrastructure innovation (€ 26 M; 20 Sept 2016)

- **Energy Work Program**
  - EE-19: Deploying innovative solutions for energy efficiency (part of larger call of € 47M; 7 June 2017)
• **ICT Work Program**
  - ICT-33(a): European wide networks of public procurers preparing future PCPs or PPIs in any area of public interest that requires ICT based solutions
  - ICT-33(b): European wide networks of competence centers on innovation procurement (€ 4M for ICT-33 (a) and (b) together; 25 Apr 2017)

• **Transport Work Program**
  - MG-4.4: Facilitating PPI on sustainable transport and mobility solutions in urban areas (€ 2M; 26 Jan 2016)

• **Climate Work program**
  - SC5-27: Preparing PCPs and PPIs in climate action, environment, resource efficiency, raw materials (part of a larger call of € 8,55 M; 8 Mar 2016)

• **Security Work Program**
  - 2-DRS: Situational awareness systems to support civil protection preparation and operational decision making for disaster resilience (€ 1,5 M; 25 Aug 2016)
Support of Innovation Procurement in the ESIF context
Why Innovation Procurement at Regional Level?

......it is a win-win situation for

✓ **Regions/ Public Authorities**

- Realise concrete quality and efficiency improvements to public services in the region
- Obtain better value for money solutions through joint procurements (economies of scale)
- Improve the local innovation ecosystem as stronger local public sector demand for innovative solutions attracts additional financial investments into the region and combats relocation of innovative companies to other parts of the world
- Enhance the technical know-how of the Region

✓ **Innovators**

- Can get first client for new product (lead customer)
- Shorten time to the market (because of earlier customer feedback)
- Wider commercialization opportunities (companies keep IPR ownership in PCP)
Foster innovation through public procurement
TO 1 (IP1B) Strengthening research, technological development and innovation
Target group: public sector

Foster better meeting of public needs
TO 1 (IP1A) enhancing research and innovation (R&I) infrastructure
TO 2 (IP2C) strengthening ICT applications for e-government, e-learning, e-inclusion, e-culture and e-health
TO 4 (all IPs) supporting the shift toward a low–carbon economy in all sectors
TO 5 (all IPs) promoting climate change adaption, risk prevention and management
TO 6 (all IPs) preserving and protecting the environment and promoting resource efficiency
TO 7 (all IPs) promoting sustainable transport and removing bottlenecks in key network infrastructures
Target group: town planners, transport, environment, health etc. ministries – ERDF, Cohesion Fund and ESF)

Foster more innovative public procurement procedures and administrative capacities
TO 11 (IP11) Enhancing institutional capacity and an efficient public administration
TO 2 (IP2C) strengthening ICT applications for e-government, e-learning, e-inclusion, e-culture and e-health
Target group: procurement officers
ESIF may also support:

- **Major projects / Joint Action Plans** in cooperation with other Regions and key players in the Cohesion Policy

- **Coordination, Networking and Preparation activities for the implementation of a PCP and/or PPI** through European Territorial Cooperation Programs (ETC)
Possible Synergies between the ESIF and H2020 on Innovation Procurement
SYNERGIES BETWEEN H2020 AND ESIF ON PCP/PPI

WHY?

**BECAUSE:**

- The value of support for research, development and innovation could be further enhanced by combining funding resources (increase of effects at regional level)

- Procurers could choose higher **ESIF co-funding** rates instead of **H2020 co-funding** rates' whilst participating to H2020 funded PCP/PPIs.

- Better communication between "regional development community" and "Horizon-Science community"

- A regional development scheme through the participation in a H2020 project acquires a European perspective
GENERAL RULE

**IT IS NOT ALLOWED !!!!!!!**

- To use ESIF and H2020 funding accumulatively to finance the same cost/expenditure item

- To finance the own contribution of the participant from H2020 or ESIF
CATEGORIES OF POSSIBLE SYNERGIES BETWEEN H2020 AND ESIF ON THE PCP/PPI IMPLEMENTATION

<table>
<thead>
<tr>
<th>Joint or simultaneous use of funds</th>
<th>Sequential funding</th>
<th>Additional funding</th>
<th>Alternative funding</th>
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41
**eafip INITIATIVE**

- Toolkit and Help-desk
- Workshops & Conferences
- Identification of key procurers in the ICT sector
- Free local assistance
EUROPEAN ASSISTANCE FOR
INNOVATION PROCUREMENT

The European Commission is supporting public procurers to start and implement more and better innovation procurements of ICT-based solutions across the EU thanks to this three year initiative.

Public Procurer Survey
Support the EC to prioritise funding needs in the upcoming years

In order to understand the relative importance of unmet needs within the EU, the EC is collecting data from key public procurers with potential interest in procuring new innovative solutions in the coming years. The results will help the EC to prioritise these needs in the upcoming years, in view of allocating funding for calls under the next Horizon 2020 Working Programmes.

If you are a public procurer, we would kindly ask you to take 5 minutes to fill in this short online survey:

Submit survey

Have you thought of the possibility of matching your needs to those needs of others procurers in Europe?
Do you want to identify yourself as a key public procurer or can you help identify key procurers in your country or across Europe?
Are you interested in receiving more information on any of the activities on this website?
Keep your minds open to innovation!

Sign-up for updates
Contact Us

Learn about other EC initiatives on PCP and PPI. Visit the Commission website on Innovation Procurement.
EAFIP TOOLKIT

The eafip Toolkit aims to provide support to policy makers in designing PCP and PPI strategies, and to procurers and their legal departments in implementing such procurements. It will consist of three modules:

- **Module 1:** A strategic module addressed to policy makers, providing economic and case evidence about the impacts and benefits of PCP and PPI, together with concrete guidance on how to embed PCP and PPI into innovation strategies;

- **Module 2:** An operational module addressed to public procurers aimed at clarifying the pre-requisites and key steps to design and implement an innovation procurement process (PCP and PPI); and

- **Module 3:** A legal / operational module addressed to legal services aimed at clarifying legal issues and provide practical ‘how-to’ guidelines, supported by templates.
MAJOR EVENTS AND WORKSHOPS

France
Major event
27/28.10|2015
Workshop – Health & elderly care sector

United Kingdom
24.11|2015
Workshop – Water sector

Netherlands
09.02|2016
Workshop – Environmental sector

To be confirmed
Autumn|2016

Spain
31.05|2016
Workshop – General public administration & eGovernment

Latvia
09.06|2016
Workshop – Public order and defence sector

Greece – Registrations open
18/19.10|2016
Major event

Sweden
End|2016
Workshop – Energy sector

Germany
Spring|2017
Workshop – Education, culture, and religion

Slovenia
Spring|2017
Workshop – Construction in the public sector

Romania
Autumn|2017
Workshop – Transport sector

Belgium
End|2017
Major event
ASSISTANCE – SELECTION CRITERIA

The public procurers to receive this assistance will be chosen through a transparent selection procedure against the following four criteria:

1. Concrete interest / commitment in starting a PCP/PPI project and maturity of the business case (business case means the business case for the public procurer, i.e. the cost/benefit analysis that justifies the procurer’s investment in the innovation procurement)

2. Potential impact of the PCP/PPI procurement

3. Geographical balance of the cases to be assisted across the EU member states

4. Lack of experience and existence of prior cases in the implementation of PCP/PPI under the legal system of the country in question
For more detailed info on Innovation Procurement please the following link:


where you can also find the brochure on the PCP/PPI projects that are currently EU Co-funded


For the synergies between H2020 and ESIF please visit:


European Assistance for Innovation Procurement (Eafip):

http://eafip.eu/
Thank you very much for your attention

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